

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**
**Rs. in Crores**

	3 Months Ended 30th Sept. 2014	Proceeding 3 Months Ended 30th June, 2014	3 Months Ended 30th Sept. 2013	Year to Date Figures for the Current Year	Year to Date Figures for the Previous Year	Previous Accounting Year 2013-14 [Audited]
<b>1. Segment Revenue [Net Sales/Income]</b>						
a. Industrial Packaging	132.31	164.06	118.45	296.37	261.96	495.73
b. Logistics Infrastructure & Services	125.48	115.31	121.18	240.79	230.84	471.57
c. Travel & Tours	325.04	325.08	296.20	650.12	609.64	1177.31
d. Greases & Lubricants	92.38	100.38	100.62	192.76	198.68	430.13
e. Others	20.63	25.69	20.19	46.32	42.77	82.40
<b>Total</b>	<b>695.84</b>	<b>730.52</b>	<b>656.64</b>	<b>1426.36</b>	<b>1343.89</b>	<b>2657.14</b>
Less : Inter Segment Revenue	7.09	6.40	7.53	13.49	12.80	34.79
Add : Other un-allocable Revenue	0.66	0.71	0.49	1.37	1.04	4.28
<b>Net Sales/Income from Operations</b>	<b>689.41</b>	<b>724.83</b>	<b>649.60</b>	<b>1414.24</b>	<b>1332.13</b>	<b>2626.63</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Interest]</b>						
a. Industrial Packaging	4.74	13.21	8.93	17.95	21.70	33.79
b. Logistics Infrastructure & Services	29.59	27.67	28.06	57.26	54.55	129.60
c. Travel & Tours	4.59	4.89	7.66	9.48	10.20	22.62
d. Greases & Lubricants	(0.01)	(0.15)	4.97	(0.16)	12.01	26.88
e. Others	0.15	(0.25)	0.05	(0.10)	1.00	0.53
<b>Total</b>	<b>39.06</b>	<b>45.37</b>	<b>49.67</b>	<b>84.43</b>	<b>99.46</b>	<b>213.42</b>
Less : (i) Finance Cost	1.40	2.02	1.53	3.42	3.12	6.00
(ii) Other un-allocable expenditure (Net of un-allocable Income)	10.57	4.93	5.60	15.50	3.24	(12.20)
<b>TOTAL PROFIT BEFORE TAX</b>	<b>27.09</b>	<b>38.42</b>	<b>42.54</b>	<b>65.51</b>	<b>93.10</b>	<b>219.62</b>
<b>3. Capital Employed</b>						
a. Industrial Packaging	243.01	205.75	149.53	243.01	149.53	190.92
b. Logistics Infrastructure & Services	98.73	98.57	103.49	98.73	103.49	98.37
c. Travel & Tours	162.27	150.70	190.55	162.27	190.55	122.06
d. Greases & Lubricants	176.88	198.42	178.55	176.88	178.55	165.23
e. Others	222.11	205.83	186.31	222.11	186.31	243.06
<b>Total</b>	<b>903.00</b>	<b>859.27</b>	<b>808.43</b>	<b>903.00</b>	<b>808.43</b>	<b>819.64</b>

( PRABAL BASU )

Director (Finance)

Place : New Delhi

Date : 5th November, 2014