

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**
**Rs. in Crores**

	3 Months Ended 31st Dec. <u>2015</u>	Preceding 3 Months Ended 30th Sept. <u>2015</u>	3 Months Ended 31st Dec. <u>2014</u>	Year to Date Figures for the Current Year	Year to Date Figures for the Previous Year	Previous Accounting Year 2014-15 <u>[Audited]</u>
<b>1. Segment Revenue [Net Sales/Income]</b>						
a. Industrial Packaging	89.51	112.15	112.64	366.09	409.01	520.99
b. Logistics Infrastructure & Services	142.75	138.33	145.11	424.39	385.90	515.41
c. Travel & Vacations	310.99	312.71	337.66	948.19	987.78	1242.16
d. Greases & Lubricants	105.64	100.31	103.02	307.60	295.78	388.29
e. Others	19.37	17.54	20.38	57.21	66.70	88.87
<b>Total</b>	<b>668.26</b>	<b>681.04</b>	<b>718.81</b>	<b>2103.48</b>	<b>2145.17</b>	<b>2755.72</b>
Less : Inter Segment Revenue	13.59	36.19	8.12	55.76	21.61	19.25
Add : Other un-allocable Revenue	0.41	0.97	1.49	2.32	2.86	3.90
<b>Net Sales/Income from Operations</b>	<b>655.08</b>	<b>645.82</b>	<b>712.18</b>	<b>2050.04</b>	<b>2126.42</b>	<b>2740.37</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Interest]</b>						
a. Industrial Packaging	8.88	13.75	4.07	43.67	22.02	32.70
b. Logistics Infrastructure & Services	31.91	33.17	36.07	97.41	93.33	145.64
c. Travel & Vacations	6.42	4.79	1.98	14.56	11.46	17.65
d. Greases & Lubricants	12.53	5.46	5.07	27.50	4.91	12.03
e. Others	1.34	2.57	0.63	5.82	0.53	2.23
<b>Total</b>	<b>61.08</b>	<b>59.74</b>	<b>47.82</b>	<b>188.96</b>	<b>132.25</b>	<b>210.25</b>
Less : (i) Finance Cost	0.91	0.80	0.85	3.77	4.27	5.07
(ii) Other un-allocable expenditure (Net of un-allocable Income)	8.93	13.94	(3.76)	36.98	11.74	(5.26)
<b>TOTAL PROFIT BEFORE TAX</b>	<b>51.24</b>	<b>45.00</b>	<b>50.73</b>	<b>148.21</b>	<b>116.24</b>	<b>210.44</b>
<b>3. Capital Employed</b>						
a. Industrial Packaging	192.21	206.72	210.65	192.21	210.65	216.82
b. Logistics Infrastructure & Services	123.73	124.79	114.88	123.73	114.88	101.75
c. Travel & Vacations	180.11	160.57	182.73	180.11	182.73	111.18
d. Greases & Lubricants	146.31	135.73	151.42	146.31	151.42	148.68
e. Others	382.21	354.67	249.45	382.21	249.45	324.63
<b>Total</b>	<b>1024.57</b>	<b>982.48</b>	<b>909.13</b>	<b>1024.57</b>	<b>909.13</b>	<b>903.06</b>

Place : Kolkata

Date : 10th February, 2016

( PRABAL BASU )

Chairman &amp; Managing Director

DIN : 06414341